Corporate Financial Accounting

WARREN • REEVE • DUCHAC



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WARREN REEVE DUCHAC

Corporate Financial Accounting 12e

Carl S. Warren

Professor Emeritus of Accounting University of Georgia, Athens

James M. Reeve

Professor Emeritus of Accounting University of Tennessee, Knoxville

Jonathan E. Duchac

Professor of Accounting Wake Forest University



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Corporate Financial Accounting, 12e

Carl S. Warren James M. Reeve Jonathan E. Duchac

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Library of Congress Control Number: 2012949925

Student Edition ISBN-10: 1-133-95241-0 Student Edition ISBN-13: 978-1-133-95241-1

South-Western Cengage Learning

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The Author Team



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Carl S. Warren

Dr. Carl S. Warren is Professor Emeritus of Accounting at the University of Georgia, Athens. Dr. Warren has taught classes at the University of Georgia, University of Iowa, Michigan State University, and University of Chicago. Professor Warren focused his teaching efforts on principles of accounting and auditing. He received his Ph.D. from Michigan State University and his B.B.A. and M.A. from the University of Iowa. During his career, Dr. Warren published numerous articles in professional journals, including *The Accounting Review, Journal of Accounting Research, Journal of Accountancy, The CPA Journal,* and *Auditing: A Journal of Practice & Theory.* Dr. Warren has served on numerous committees of the American Accounting Association, the American Institute of Certified Public Accountants, and the Institute of Internal Auditors. He has also consulted with numerous companies and public accounting firms. Professor Warren is an avid handball player and has played in the World Handball Championships in Portland, Oregon, and Dublin, Ireland. He enjoys backpacking and recently took an eleven-day, ten-night trip in the Thorofare area of Yellowstone National Park. He has rafted the Grand Canyon and backpacked rim-to-rim. Professor Warren also enjoys fly fishing, skiing, golfing, and motorcycling.

James M. Reeve

Dr. James M. Reeve is Professor Emeritus of Accounting and Information Management at the University of Tennessee. Professor Reeve taught on the accounting faculty for 25 years, after graduating with his Ph.D. from Oklahoma State University. His teaching efforts focused on undergraduate accounting principles and graduate education in the Master of Accountancy and Senior Executive MBA programs. Beyond this, Professor Reeve is also very active in the Supply Chain Certification program, which is a major executive education and research effort of the College. His research interests are varied and include work in managerial accounting, supply chain management, lean manufacturing, and information management. He has published over 40 articles in academic and professional journals, including the *Journal of Cost Management, Journal of Management Accounting Research, Accounting Review, Management Accounting Quarterly, Supply Chain Management Review*, and Accounting Horizons. He has consulted or provided training around the world for a wide variety of organizations, including Boeing, Procter & Gamble, Norfolk Southern, Hershey Foods, Coca-Cola, and Sony. When not writing books, Professor Reeve plays golf and is involved in faith-based activities.



Jonathan Duchac

Dr. Jonathan Duchac is the Merrill Lynch and Co. Professor of Accounting and Director of International Programs at Wake Forest University. He holds a joint appointment at the Vienna University of Business and Economics in Vienna, Austria. Dr. Duchac currently teaches introductory and advanced courses in financial accounting and has received a number of awards during his career, including the Wake Forest University Outstanding Graduate Professor Award, the T.B. Rose Award for Instructional Innovation, and the University of Georgia Outstanding Teaching Assistant Award. In addition to his teaching responsibilities, Dr. Duchac has served as Accounting Advisor to Merrill Lynch Equity Research, where he worked with research analysts in reviewing and evaluating the financial reporting practices of public companies. He has testified before the U.S. House of Representatives, the Financial Accounting Standards Board, and the Securities and Exchange Commission and has worked with a number of major public companies on financial reporting and accounting policy issues. In addition to his professional interests, Dr. Duchac serves on the Board of Directors of The Special Children's School of Winston-Salem, a private, nonprofit developmental day school serving children with special needs. Dr. Duchac is an avid long-distance runner, mountain biker, and snow skier. His recent events include the Grandfather Mountain Marathon, the Black Mountain Marathon, the Shut-In Ridge Trail run, and NO MAAM (Nocturnal Overnight Mountain Bike Assault on Mount Mitchell).

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Leading the Way by Activating Learning

Generations of business students have learned accounting from the Warren, Reeve, and Duchac textbook. This tradition of success goes back twenty-five editions. Corporate Financial Accounting is successful because it continues to innovate and respond to changing student learning styles while introducing students to accounting through a variety of learning models and multimedia.

This tradition of innovation continues today. Countless conversations with accounting instructors and the authors' own experiences in the classroom have revealed how much the teaching and learning environment has changed. Today's internet generation has grown up on the computer. The online and digital universe is both a natural learning environment for students and a learning medium they expect beyond the textbook.

In response to changes in student learning, the authors have ensured their text is an integrated print/digital learning experience for students. In crafting the philosophy for this edition, the authors extended the time-tested integrated learning experience of their text to the technology in interactive ways.

For this 12th edition, new online Activation Exercises were created by the authors. These foundational learning activities are the perfect introduction to the major concepts in each chapter. By using the online environment to demonstrate concepts through activities, the authors bave gone beyond what is possible in a printed text. Students who complete these activities will come to class with a deeper understanding of key terminology, economic events, the accounting system, and the impact on the financial statements. With a better foundational knowledge of accounting concepts, class sessions can be utilized to help students delve even further in their understanding.

These activities are a result of much collaboration with many accounting instructors over the past two years. They reflect the suggestions and feedback we receive from instructors and students on an ongoing basis. We are very happy with the results and think you will be pleased with the new activities as well.

The original author of Accounting (the two-semester version of this book), James McKinsey, could not have imagined the success and influence this text has enjoyed over the past 25 editions—or that his original vision would lead the market into the online world through subsequent authors' expertise. As the current authors, we appreciate the responsibility of protecting and enhancing this vision, while continuing to refine it to meet the changing needs of students and instructors. Always in touch with a tradition of excellence, but never satisfied with yesterday's success, this edition enthusiastically embraces a changing environment and continues to proudly lead the way in activating student learning and success. We sincerely thank our many colleagues who have helped to make it happen.

Carl S. Warran Jom Duchae

"The teaching of accounting is no longer designed to train professional accountants only. With the growing complexity of business and the constantly increasing difficulty of the problems of management, it has become essential that everyone who aspires to a position of responsibility should have a knowledge of the fundamental principles of accounting."

-James O. McKinsey, Author, first edition, 1929

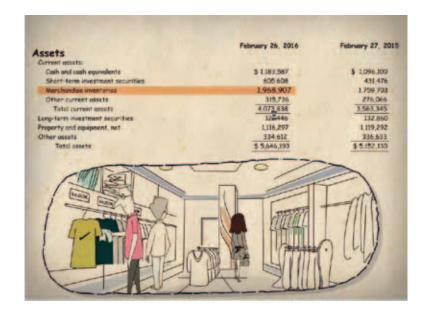


Online Homework Solutions and Student Study Tools

Given the prevalence and expansion of student learning through the use of online tools, the Warren, Reeve, and Duchac team has dedicated significant focus to creating new and valuable homework and teaching solutions for the 12th edition. Designed to work with the typical instructor's workflow in mind, the following online homework solutions offer a number of new and innovative choices for both instructors and students using Cengage Learning's technology platforms: Animated Activities, Activation Exercises, Blueprint Problems, and Blueprint Connections.

Animated Activities

Many instructors struggle to expose students to concepts before class begins. Students who come to class more prepared are more likely to succeed, and **Animated Activities** are the perfect pre-lecture assignment! Animated Activities use illustrations to visually explain and guide students through selected core topics in introductory financial and managerial accounting. Each activity uses a realistic company example to illustrate how the concepts relate to the everyday activities of a business. These activities offer excellent resources for students prior to coming to lecture and will especially appeal to visual learners.



Accounting concepts are brought to life through the use of engaging visuals!

Topics covered include Introduction to the Financial Statements, Transaction Analysis, Adjusting Entries, Receivables, Bank Reconciliations, Inventory, Depreciation, Bonds, Stockholders' Equity, Cost of Goods Sold Model, *and more*. Coverage and terminology is consistent with the textbook presentation.

Animated Activities are in CengageNOW as assignable homework items and as assets that populate the Study Tools/Personalized Study Plan. The assignable activities include multiple-choice questions that quiz students on the larger concepts addressed in the animation.

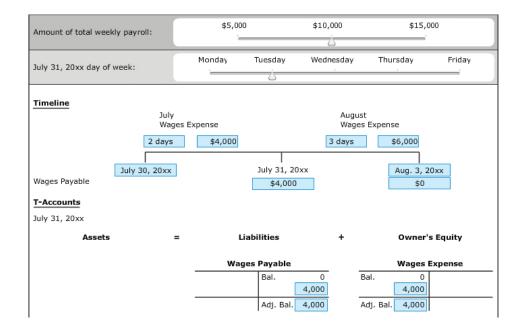


Activation Exercises

For most students, a Principles of Accounting course is their first exposure to both *business transactions* and the *accounting system*. While these concepts are already difficult to master individually, their combination and interdependency in the introductory accounting course causes students to struggle. Students often resort to memorization as a way to pass the course, but such surface learning does little to develop the critical thinking skills and deep understanding that are necessary for success in future business courses.

To overcome these challenges, the authors created the **Activation Exercises** to providing a learning system that focuses on developing a better understanding of (1) key terms and definitions, (2) the economics of business transactions, (3) how these transactions are recorded in the accounting system, and where relevant, (4) how these transactions are ultimately reflected in the financial statements.

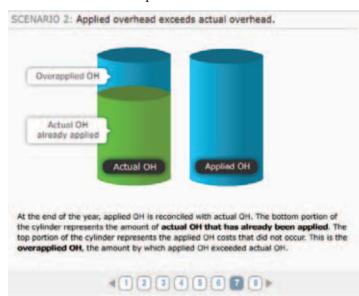
The Activation Exercise structure builds the critical thinking skills that are necessary for students to succeed in both introductory accounting and future accounting courses. Reviewers have enthusiastically praised the authors' new online activities and indicated that they would be both ideal pre-class activities and after-class assignments. The Activation Exercises are applied to the following financial chapters in this text and available within CengageNOW: Chapters 1–4, 5, 6, and 8–12.

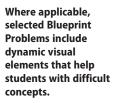


Blueprint Problems

Blueprint Problems provide an opportunity *to teach* more than an opportunity to assess the student's knowledge. Blueprint Problems cover the primary learning objectives and help students understand the fundamental accounting concepts and their associated building blocks, and not just memorize the formulas or journal entries

required for a single concept. This means that a Blueprint Problem can include basic concepts from previous chapters, such as account types, the impact on the accounting equation, and other fundamental aspects of the financial statements.

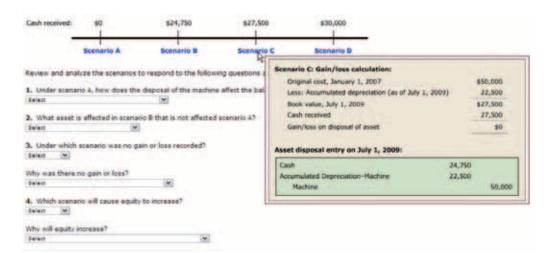




Blueprint Problems cover most major topics and concepts in financial and managerial accounting and include rich feedback to help students when checking their work. In addition, these problems provide detailed explanations to reinforce the correct solutions, providing students with an excellent learning resource. Coverage and terminology used is consistent with the textbook examples and homework problems. Blueprint Problems are available in CengageNOW and Aplia.

Blueprint Connections

Blueprint Connections are shorter extensions of the Blueprint Problems, created based on market demand for briefer but more focused homework assignments that build upon concepts covered and introduced within the Blueprint Problems.



Blueprint Connections extend beyond the foundations covered in the Blueprint Problems. In this example, students are asked to respond to different scenarios related to the disposal of a fixed asset.



Blueprint Connections offer a natural sequence immediately following the completion of a corresponding Blueprint Problem, or completed independently. Blueprint Connections share a similar structure and level of feedback and explanation with Blueprint Problems. Coverage and terminology used is consistent with the textbook examples and homework problems. Blueprint Connections are available in CengageNOW.

Textbook Changes in the 12th Edition

Even with the shift of student learning online, we recognize that textbooks continue to play an invaluable role in the teaching and learning environments. Continuing our focus from previous editions, we collaborated with accounting instructors in an effort to improve the textbook presentation and make sure the printed textbook also meets students' changing needs. Our research revealed to us the need to remain current in the areas of emerging topics/trends and to continue to look for ways to make the book more accessible to students. The results of this collaboration with hundreds of accounting instructors are reflected in the following significant improvements made to the 12th edition.

As with every new edition, the authors have ensured that new real-world companies have been added to the content, existing real world data has been updated, and names and values of end-of-chapter material have been changed. New highlighted chapter opener companies include Twitter (Chapter 1); Apple (Chapter 2); Google, along with updated bylaws and an activity using Google (Chapter 11); and Dick's Sporting Goods (Chapter 12).

"Accounting for Merchandising Businesses" (Chapter 5) was restructured from the prior edition. The discussion of financial statements, including the multiple-step income statement, has been moved to the end of the chapter. The chapter now begins with a brief description of the nature of merchandising operations, followed by the accounting for purchase and sales transactions. The perpetual inventory system is used throughout the chapter to illustrate merchandise transactions. The periodic inventory system is discussed in the end-of-chapter appendix. The homework has been designed so that the instructor can assign the perpetual, periodic, or both systems.

"Inventories" (Chapter 6) has been revised to include coverage of the weighted average inventory cost flow method. The weighted average cost method is now described and illustrated for the perpetual and periodic inventory systems. In doing so, the chapter illustrations were revised and amounts changed to facilitate comparisons between the perpetual and periodic systems, as well as to avoid rounding issues. New homework exercises and problems were added so that instructors can cover the first-in, first-out (FIFO), last-in, first-out (LIFO), and weighted average cost methods using either perpetual or periodic inventory systems. The weighted average cost method for the perpetual inventory system was added because of the increased use of accounting software packages that use it with point-of-sale systems. In addition, many instructors suggested increasing coverage of the weighted average cost method.

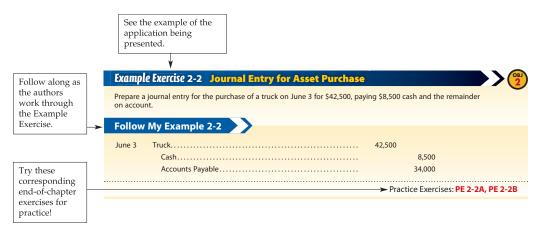
Working Paper problems (for series A & B) remaining from prior editions in Chapters 2 and 4 have been moved to the product companion site.

Hallmark Features

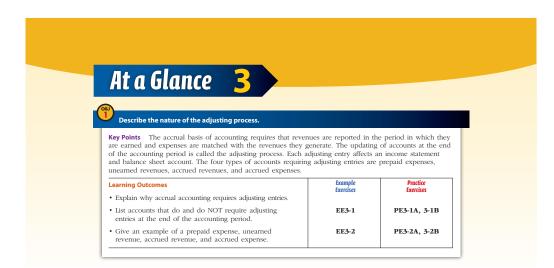
Corporate Financial Accounting, 12e, is unparalleled in pedagogical innovation. Our constant dialogue with accounting faculty continues to affect how we refine and improve the text to meet the needs of today's students. Our goal is to provide a logical framework and pedagogical system that caters to how students of today study and learn.

Clear Objectives and Key Learning Outcomes To guide students, the authors provide clear chapter objectives and important learning outcomes. All the chapter materials relate back to these key points and outcomes, which keeps students focused on the most important topics and concepts in order to succeed in the course.

Example Exercises Example Exercises reinforce concepts and procedures in a bold, new way. Like a teacher in the classroom, students follow the authors' example to see how to complete accounting applications as they are presented in the text. This feature also provides a list of Practice Exercises that parallel the Example Exercises so students get the practice they need. In addition, the Practice Exercises include references to the chapter Example Exercises so that students can easily cross-reference when completing homework.

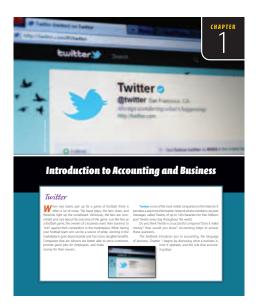


"At a Glance" Chapter Summary Students prepare for homework and tests by referring to our end-of-chapter grid, which outlines learning objectives, linking concept coverage to specific examples. Using At a Glance, students can review the chapter's



Hallmark Features

learning objectives and key learning outcomes. In addition, all the *Example Exercises* and *Practice Exercises* have been indexed so that each learning objective and key outcomes can be viewed. At the end of each chapter, the "At a Glance" summary grid ties everything together and helps students stay on track.



Real-World Chapter Openers Building on the strengths of past editions, these openers continue to relate the accounting and business concepts in the chapter to students' lives. These openers employ examples of real companies and provide invaluable insight into real practice. Several of the openers created especially for this edition focus on interesting companies such as Twitter, Rhapsody, Razor, E.W. Scripps Company, a diverse media concern, and Facebook.

Continuing Case Study Students follow a fictitious company, **NetSolutions**, throughout Chapters 1–5, which demonstrates a variety of transactions. The continuity of using the same company facilitates student learning especially for Chapters 1–4, which cover the accounting cycle. Also, using the same company allows students to follow the transition of the company from a service business in Chapters 1–4 to a merchandising business in Chapter 5.

Illustrative Problem and Solution A solved problem models one or more of the chapter's assignment problems so that students can apply the modeled procedures to end-of-chapter materials.

Integrity, Objectivity, and Ethics in Business In each chapter, these cases help students develop their ethical compass. Often coupled with related end-of-chapter activities, these cases can be discussed in class or students can consider the cases as they read the chapter. Both the section and related end-of-chapter materials are indicated with a unique icon for a consistent presentation.



Integrity, Objectivity, and Ethics in Business

ON BEING GREEN

Process manufacturing often involves significant energy and material resources, which can be harmful to the environment. Thus, many process manufacturing companies, such as chemical, electronic, and metal processors, must address environmental issues. Companies, such as **DuPont**, **Intel**, **Apple**, and **Alcoa**, are at the forefront of providing environmental solutions for their products and processes. For example, Apple provides free recycling programs for Macs[®], iPhones[®], and iPads[®]. Apple recovers over 90% by weight of the original product in reusable components, glass, and plastic. You can even receive a free gift card for voluntarily recycling an older Apple product.

Source: Apple Web site.

Business Connection and Comprehensive Real-World Notes Students get a close-up look at how accounting operates in the marketplace through a variety of Business Connection boxed features.

Business 🔀 Connection

AVATAR: THE HIGHEST GROSSING MOVIE OF ALL TIME (BUT NOT THE MOST PROFITABLE)

Prior to the release of the blockbuster Avatar in December 2009, many were skeptical if the movie's huge \$500 million investment would pay off. After all, just to break even the movie would have to perform as one of the top 50 movies of all time. To provide a return that was double the investment, the movie would have to crack the top 10. Many thought this was a tall order, even though James Cameron, the force behind this movie, already had the number one grossing movie of all time: *Titanic*, at \$1.8

billion in worldwide box office revenues. Could he do it again? That was the question.

So, how did the film do? Only eight weeks after its release, Avatar had become the number one grossing film of all time, with over \$2.5 billion in worldwide box office revenue. However, even though Avatar made the most money, was it the most profitable when taking account of the total investment? CNBC analyzed movies by their return on investment (total box office receipts divided by the total movie cost) and found that Avatar wasn't even in the top 15 movies by this measure. Number one on this list was My Big Fat Greek Wedding with a 6,150% return. To make this list, it helped to have a small denominator.

Sources: Michael Cieply, "A Movie's Budget Pops from the Screen," New York Times, November 8, 2009; "Bulk of Avatar Profit Still to Come," The Age, February 3, 2010. Daniel Bukszpan, "15 Most Profitable Movies of All Time," cnbc.com, September 10, 2010.

International Financial Reporting Standards (IFRS)

IFRS is on the minds of many accounting educators of today. While the future is still unclear, our research indicates a growing need to provide more basic awareness of these standards within the text. We have continued to incorporate some elements of IFRS throughout the text as appropriate to provide this level of awareness, being careful not to encroach upon the core GAAP principles that remain the hallmark focus of the book. These elements include icons that have been placed throughout the financial chapters which point to specific IFRS-related content, outlined with more detail in Appendix C. This table outlines the IFRS impact on the accounting concept.



Hallmark Features

International Connection *International Connection* features highlight IFRS topics from a real-world perspective and appear in Chapters 1, 4, 6, 9, 11, and 14.

International 😽 Connection

IFRS FOR STATEMENT OF CASH FLOWS

The statement of cash flows is required under International Financial Reporting Standards (IFRS). The statement of cash flows under IFRS is similar to that reported under U.S. GAAP in that the statement has separate sections for operating, investing, and financing activities. Like U.S. GAAP, IFRS also allow the use of either the indirect or direct method of reporting cash flows from operating activities. IFRS differ from U.S. GAAP in some minor areas, including:

 Interest paid can be reported as either an operating or a financing activity, while interest received can be reported as either an operating or an investing activity. In contrast, U.S. GAAP reports interest paid or received as an operating activity.

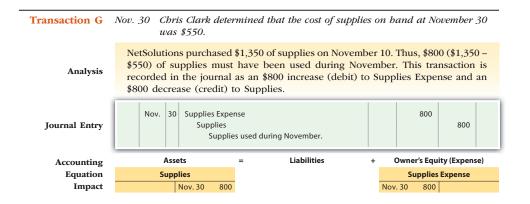
- Dividends paid can be reported as either an operating or a financing activity, while dividends received can be reported as either an operating or an investing activity. In contrast, U.S. GAAP reports dividends paid as a financing activity and dividends received as an operating activity.
- Cash flows to pay taxes are reported as a separate line in the operating activities, in contrast to U.S. GAAP, which does not require a separate line disclosure.

Mornin' Joe International

Our authors have prepared statements for Mornin' Joe under IFRS guidelines as a basis for comparison with U.S.-prepared statements. This allows students to see how financial reporting differs under IFRS.

The Accounting Equation

We maintain the recently revamped format in Chapter 2 for analyzing transactions. This format includes the following elements: (1) transaction description, (2) analysis, (3) journal entry, and (4) accounting equation impact. This will help students understand that a transaction ultimately affects the accounting equation— *Assets = Liabilities + Owner's Equity.*



IFRS

Financial Analysis and Interpretation

We continute to highlight Financial Analysis and Interpretation learning objectives in the financial chapters and, where appropriate, link to real-world situations. FAI encourages students to go deeper into the material to analyze accounting information and improve critical thinking skills.

Test Bank

Last edition's test bank was completely revamped with the assistance of more than fifteen distinguished professors. We've continued to refresh many of the questions as well as verify for accuracy. The Test Bank delivers more than 2,800 questions overall. Additional tagging has been implemented for increased options in performance outcomes measurement.

Excel Templates

Our enhanced Excel templates allow professors to turn off the "instant feedback" asterisks. Based on the file provided to them, students can complete the spreadsheet and email the file to their instructor. The instructor can then input a code that will automatically grade the student's work. These Excel templates complement end-of-chapter problems. They are located on the companion website at **www.cengagebrain.com** and also within CengageNOW.

Market Leading End-of-Chapter Material Students need to practice accounting so that they can understand and use it. To give students the greatest possible advantage in the real world, *Corporate Financial Accounting*, *12e*, goes beyond presenting theory and procedure with comprehensive, time-tested, end-of-chapter material.



Online Solutions

South-Western, a division of Cengage Learning, offers a vast array of online solutions to suit your course needs. Choose the product that best meets your classroom needs and course goals. Please check with your Cengage representative for more details or for ordering information.

CengageNow



CengageNOW is a powerful course management and online homework tool that provides robust instructor control and customization to optimize the student learning experience and meet desired outcomes. CengageNOW offers:

- Auto-graded homework (static and algorithmic varieties), test bank, Personalized Study Plan, and eBook are all in one resource.
- Easy-to-use course management options offer flexibility and continuity from one semester to another.
- Different levels of feedback and engaging student resources guide students through material and solidify learning.
- The most robust and flexible assignment options in the industry.
- "Smart Entry" helps eliminate common data entry errors and prevents students from guessing their way through the homework.
- The ability to analyze student work from the gradebook and generate reports on learning outcomes. Each problem is tagged in the Solutions Manual and CengageNOW to AICPA, IMA, Business Program (AACSB), ACBSP, and Bloom's Taxonomy outcomes so you can measure student performance.

CengageNOW Upgrades:

- Our General Ledger Software is now being offered in a new online format. Your students can solve selected end-of-chapter assignments in a format that emulates commercial general ledger software.
- For a complete list of CengageNOW upgrades, refer to the introductory brochure at the front of the Instructor's Edition.
- New Design: CengageNOW has been redesigned to enhance your experience.

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Aplia

Aplia is a premier online homework product that successfully engages students and maximizes the amount of effort they put forth, creating more efficient learners. Aplia's advantages are:

- Aplia provides end-of-chapter homework and offers **additional problems sets** that have been authored specifically for the digital environment. These problems sets are available for all chapters and are designed to engage students by providing them with a conceptual, as well as tactical, understanding of accounting.
- Students can receive **unique**, **detailed feedback** and the full solution after each attempt on homework.
- "Grade It Now" maximizes student effort on each attempt and ensures that students do their own work. Students have up to three attempts to work each problem and each attempt generates a new randomized version of the problem. The final score is an average of all attempts.
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• **"Smart Entry**" helps eliminate common data entry errors and prevents students from guessing their way through the homework.

Aplia Upgrades:

- **Blueprint Problems** are a new problem type designed to help students understand fundamental accounting concepts and their associated building blocks. They are structured like a tutorial and stress teaching and learning over assessment. (See pp. vi-vii of this preface for more information.)
- The Warren/Reeve/Duchac titles in Aplia now feature the **MindTap Reader** ebook. This is Cengage's premier ebook format. It is highly interactive, allows for inline note-taking and highlighting, and features a variety of apps to further assist students.

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When it comes to supporting instructors, South-Western is unsurpassed. *Corporate Financial Accounting*, *12e*, continues the tradition with powerful print and digital ancillaries aimed at facilitating greater course successes.

Instructor's Manual The Instructor's Manual includes: Brief Synopsis, List of Objectives, Key Terms, Ideas for Class Discussion, Lecture Aids, Demonstration Problems, Group Learning Activities, Exercises and Problems for Reinforcement, and Internet Activities. Suggested Approaches incorporate many modern teaching initiatives, including active learning, collaborative learning, critical thinking, and writing across the curriculum.

Solutions Manual The Solutions Manual contains answers to all exercises, problems, and activities in the text. The solutions are author-written and verified multiple times for numerical accuracy and consistency.

Instructor's Resource DVD The Instructor's Resource DVD (IRDVD) includes the PowerPoint[®] Presentations, Instructor's Manual, Solutions Manual, Test Bank, ExamView[®], General Ledger Inspector, and Excel[®] Template Solutions.

Test Bank The Test Bank includes more than 2,800 True/False questions, Multiple-Choice questions, and Problems, each marked with a difficulty level, chapter objective, and the following learning outcomes tagging: Business Program (AACSB), AICPA, ACBSP, IMA, and Bloom's Taxonomy.



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For the Student

Students come to accounting with a variety of learning needs. *Corporate Financial Accounting, 12e* offers a broad range of supplements in both printed form and easy-to-use technology. We continue to refine our entire supplement package around the comments instructors have provided about their courses and teaching needs.

Study Guide This author-written guide provides students Quiz and Test Hints, Matching questions, Fill-in-the-Blank questions (Parts A & B), Multiple-Choice questions, True/False questions, Exercises, and Problems for each chapter.

Working Papers for Exercises and Problems The traditional working papers include problem-specific forms for preparing solutions for Exercises, A & B Problems, the Continuing Problem, and the Comprehensive Problems from the textbook. These forms, with preprinted headings, provide a structure for the problems, which helps students get started and saves them time.

Blank Working Papers These Working Papers are available for completing exercises and problems either from the text or prepared by the instructor. They have no preprinted headings. A guide at the front of the Working Papers tells students which form they will need for each problem and are available online in a .pdf, printable format.

Enhanced Excel® Templates These templates are provided for selected long or complicated end-of-chapter problems and provide assistance to the student as they set up and work the problem. Certain cells are coded to display a red asterisk when an incorrect answer is entered, which helps students stay on track. Selected problems that can be solved using these templates are designated by a spreadsheet icon.

General Ledger Software The CLGL software continues to be offered with the choice of an online format or a CD-based version. Students can solve selected end-of-chapter assignments in a format that emulates commercial general ledger software. Students make entries into the general journal or special journals, track the posting of the entries to the general ledger, and create financial statements or reports. This gives students important exposure to commercial accounting software, yet in a manner that is more forgiving of student errors. Assignments are automatically graded online. Problems utilized in CLGL are designated by a General Ledger icon.

Practice Sets For more in-depth application of accounting practices, instructors may choose from among five different Practice Sets for long-term assignments. Each Practice Set focuses on one business and can be solved manually or with general ledger software. See the detailed table of contents for business descriptions.

Companion Web Site: www.cengagebrain.com At the home page's search area, type in your book's ISBN (the number located on the back of your text cover) or search by title. Click on "Access" under Related Products and Free Materials. This site provides students with a wealth of introductory accounting resources, including quizzing and supplement downloads and access to the Enhanced Excel® Templates.

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Acknowledgments

Many of the enhancements made to Corporate Financial Accounting, 12e, are a direct result of countless conversations we've had with principles of accounting professors and students over the past several years. We want to take this opportunity to thank them for their perspectives and feedback on textbook use and the importance of online homework solutions to activate learning. 12e represents our finest edition yet!

The following individuals took the time to participate in surveys and content reviews for the 12th edition:

Patrick Borja Citrus College

Gary Bower Community College of Rhode Island

Thomas Branton Alvin Community College

David Candelaria Mt San Jacinto College

Kelly James Childs Chippewa Valley Technical College Gloria Grayless

Sam Houston State University

Jose Hortensi

Miami Dade College Cathy Larson Middlesex Community College

Charles Lewis Houston Community College Debra Luna El Paso Community College

Maria Mari Miami Dade College

Patrick Rogan Cosumnes River College

Rachel Pernia Essex County College Jennifer Schneider Gainesville State College

Robert Smolin Citrus College

Paul K. Swanson Illinois Central College

The following individuals took the time to participate in technology focus groups and online sessions for the purpose of enhancing the online homework experience. Many of these participants also participated in the development review of the new author-created Activation Exercises.

John Ahmad Northern Virginia Community College

Lizabeth Austen-Jaggard Dalton State College

Beverly Beatty Anne Arundel Community College

Lana Becker East Tennessee State University

B. J. Blackwood Augusta State University

Susie Bonner Wilbur Wright College

Patrick Borja *Citrus College*

Gary Bower Community College of Rhode Island

Thomas M. Branton Alvin Community College

Linda Bressler University of Houston-Downtown

Carla Cabarle Minot State University

Roy Carson

College

Lori Grady Anne Arundel Community College

Xiaoyan Cheng University of Nebraska— Lincoln

Kelly Childs Chippewa Valley Technical College

Debra M. Cosgrove University of Nebraska Lincoln

Mindy Davis Oklahoma Panhandle State University

Patricia Derrick Salisbury University

Stephanie Farewell University of Arkansas at Little Rock

Linda Flaming Monmouth University Linda Flowers Houston Community College

Bucks County Community

Marina R. Grau Houston Community College

John L. Haverty St. Joseph's University

Travis Holt University of Tennessee

Michael E. Hopper University of West Georgia

James B. Johnson Community College of Philadelphia

Christine Jonick Gainesville State College

Becky Knickel Brookhaven College

Pamela Knight Columbus Tech College Elida Kraja St. Louis Community College

Brian Leventhal University of Illinois at Chicago

Charles Lewis Houston Community College

James Lock Northern Virginia Community College— Alexandria

Jennifer Malfitano Delaware County Community College

Anna C. McAleer LaSalle University/Arcadia University

Jeffrey McMillan Clemson University

Michelle Mever Joliet Junior College

Kathleen J. Moreno Abraham Baldwin Agricultural College

Andrea Murowski Brookdale Community College

Aaron Pennington York College of Pennsylvania

Rachel Pernia Essex County College

Kristen Quinn Northern Essex Community College Bernadette Rienerth Owens Community College

Jean Riley-Schultz University of Nebraska— Lincoln

Sherry K. Ross *Texas State University*

Jennifer Schneider Gainesville State College Judy Smith Parkland College

Dawn Stevens Northwest Mississippi Community College

Paul Swanson Illinois Central College

Judith A. Toland Bucks County Community College Nancy Uddin Leon Hess Business School

Patricia Walczak Lansing Community College

Bruce Wampler University of Tennessee at Chattanooga

Arthur Wharton Towson University

The following instructors created content for the supplements that accompany the text:

LuAnn Bean Florida Institute of Technology

Ana Cruz Miami Dade College Jose Luis Hortensi Miami Dade College

Patricia Lopez Valencia Community College Kirk Lynch Sandhills Community College Blanca Ortega *Miami Dade College*

The following individuals took the time to participate in surveys, online sessions, content reviews, and test bank revisions for the 11th edition:

Bridget Anakwe Delaware State University

Julia L. Angel North Arkansas College

Leah Arrington Northwest Mississippi Community College

Donna T. Ascenzi Bryant and Stratton College—Syracuse Campus

Ed Bagley Darton College

James Baker Harford Community College

Lisa Cooley Banks University of Michigan

LuAnn Bean Florida Institute of Technology

Judy Beebe Western Oregon University

Brenda J. Bindschatel Green River Community College

Eric D. Bostwick The University of West Florida Bryan C. Bouchard Southern New Hampshire University

Thomas M. Branton *Alvin Community College* Celestino Caicoya

Miami Dade College

John Callister Cornell University

Deborah Chabaud Louisiana Technical College

Marilyn G. Ciolino Delgado Community College

Earl Clay Cape Cod Community College

Lisa M. Cole Jobnson County Community College

Cori Oliver Crews Waycross College

Julie Daigle *Ft. Range Community College*

Julie Dailey Central Virginia Community College

John M. Daugherty Pitt Community College Becky Davis East Mississippi Community College

Ginger Dennis West Georgia Technical College

Scott A. Elza Wisconsin Indianhead Technical College

Patricia Feller Nashville State Community College

Mike Foland Southwestern Illinois College—Belleville

Brenda S. Fowler Alamance Community College

Jeanne Gerard Franklin Pierce University

Christopher Gilbert East Los Angeles College, Montery Park, CA

Mark S. Gleason Metropolitan State University, St. Paul, Minnesota

Marina Grau Houston Community College Judith Grenkowicz Kirtland Community College

Vicki Greshik Jamestown College

Lillian S. Grose Our Lady of Holy Cross College

Denise T. Guest Germanna Community College

Bruce J. Gunning Kent State University at East Liverpool

Rosie Hale Southwest Tennessee Community College

Sara Harris Arapahoe Community College

Matthew P. Helinski Northeast Lakeview College

Wanda Hudson Alabama Southern Community College

Todd A. Jensen *Sierra College*

xix

Acknowledgments

Paul T. Johnson Mississippi Gulf Coast Community College

Mary Kline Black Hawk College

Jan Kraft Northwest College

David W. Krug Johnson County Community College

Cathy Xanthaky Larson Middlesex Community College

Brenda G. Lauer Northeastern Junior College

Ted Lewis Marshalltown Community College

Marion Loiola SUNY—Orange County Community College

Ming Lu Santa Monica College

Don Lucy Indian River State College

Debbie Luna El Paso Community College

Anna L. Lusher Slippery Rock University

Kirk Lynch Sandhills Community College

Bridgette Mahan Harold Washington College

Irene Meares Western New Mexico University James B. Meir Cleveland State Community College

John L. Miller Metropolitan Community College

Peter Moloney Cerritos College

Janet Morrow East Central Community College

Pamela G. Needham Northeast Mississippi Community College

Jeannie M. Neil Orange Coast College, Costa Mesa, CA

Carolyn Nelson Coffeyville Community College

Joseph Malino Nicassio Westmoreland County Community College

Robert L. Osborne Ohio Dominican University

Scott Paxton North Idaho College

Ronald Pearson Bay College

Rachel Pernia Essex County College

Erick Pifer Lake Michigan College

Marianne G. Pindar *Lackawanna College*

Kenneth J. Plucinski State University of New York at Fredonia

Debbie Porter Tidewater Community College Shirley J. Powell Arkansas State University—Beebe

Eric M. Primuth Cuyahoga Community College

Michael Prindle Grand View University

Rita Pritchett Brevard Community College

Judy Ramsay San Jacinto College—North

Patrick Reihing Nassau Community College

Community College

Richard Rickel South Mountain

> Patricia G. Roshto University of Louisiana–Monroe

Martin Sabo Community College of Denver

Tracy M. Schmeltzer *Wayne Community College*

Dennis C. Shea Southern New Hampshire

Robert W. Smith (retired) formerly of Briarcliffe College—Patchogue, NY

University

Campus Kimberly D. Smith *County College of Morris*

Richard Snapp Olympic College—

Bremerton John L. Stancil

Florida Southern College Barry Stephens Bemidji State University Sam Houston State University Stacie A. Surowiec

Jeff Strawser

Harford Community College

Eric H. Sussman UCLA Anderson Graduate School of Management

Bill Talbot Montgomery College

Kenneth J. Tax Farmingdale State College (SUNY)

Ronald Tidd Central Washington University

Erol C. Tucker, Jr. *The Victoria College*

Henry Velarde Malcolm X College

Angela Waits Gadsden State Community College

Dale Walker Arkansas State University

Shunda Ware Atlanta Technical College

Cheryl C. Willingham Wisconsin Indianhead Technical College

Patrick B. Wilson Tennessee Board of Regents

Jay E. Wright New River Community College

Brief Contents

Chapter 1	Introduction to Accounting and Business	1
Chapter 2	Analyzing Transactions	51
Chapter 3	The Adjusting Process	103
Chapter 4	Completing the Accounting Cycle	149
Chapter 5	Accounting for Merchandising Businesses	211
Chapter 6	Inventories	269
Chapter 7	Sarbanes-Oxley, Internal Control, and Cash	317
Chapter 8	Receivables	361
Chapter 9	Fixed Assets and Intangible Assets	405
Chapter 10	Current Liabilities and Payroll	449
Chapter 11	Corporations: Organization, Stock Transactions, and Dividends	497
Chapter 12	Long-Term Liabilities: Bonds and Notes	541
Chapter 13	Investments and Fair Value Accounting	583
Chapter 14	Statement of Cash Flows	641
Chapter 15	Financial Statement Analysis	697
Appendix A	Interest Tables	A-2
Appendix B	Nike, Inc. 2011 Annual Report	B-1
Appendix C	International Financing Reporting Standards	C-1
Appendix D	Reversing Entries (Online App	endix)
Appendix E	Special Journals and Subsidiary Ledgers (Online App	endix)
	Glossary	G-1
	Subject Index	I-1
	Company Index	I-12



Chapter 1 Introduction to Accounting and Business 1

Nature of Business and Accounting 2

Types of Businesses 2 Role of Accounting in Business 3 Role of Ethics in Accounting and Business 4

Integrity, Objectivity, and Ethics in Business: Bernie Madoff 5

Opportunities for Accountants 5

Generally Accepted Accounting Principles 6

International Connection: International Financial Reporting Standards (IFRS) 7

Business Entity Concept 7 Cost Concept 8

The Accounting Equation 8

Business Transactions and the Accounting Equation 9

Business Connection: The Accounting Equation 10

Financial Statements 14

Income Statement 15 Retained Earnings Statement 16 Balance Sheet 16 Statement of Cash Flows 18 Interrelationships Among Financial Statements 20

Financial Analysis and Interpretation: Ratio of Liabilities to Stockholders' Equity 21

Chapter **2** Analyzing Transactions 51

Using Accounts to Record Transactions 52 Chart of Accounts 54

Business Connection: The Hijacking Receivable 54

Double-Entry Accounting System 55 Balance Sheet Accounts 55

Income Statement Accounts 56

Dividends 56 Normal Balances 56 Journalizing 57

Integrity, Objectivity, and Ethics in Business: Will Journalizing Prevent Fraud? 61

Posting Journal Entries to Accounts 61

Business Connection: Computerized Accounting Systems 65

Trial Balance 70

Errors Affecting the Trial Balance 71 Errors Not Affecting the Trial Balance 72

Financial Analysis and Interpretation: Horizontal Analysis 73

Chapter **3** The Adjusting Process 103

Nature of the Adjusting Process 104 The Adjusting Process 105 Types of Accounts Requiring Adjustment 105

Adjusting Entries 110

Prepaid Expenses 110

Integrity, Objectivity, and Ethics in Business: Free Issue 112

Unearned Revenues 113 Accrued Revenues 114 Accrued Expenses 115

Business Connection: Ford Motor Company Warranties 117

Depreciation Expense 117

Summary of Adjustment Process 119

Business Connection: Microsoft Corporation 121

Adjusted Trial Balance 123

Financial Analysis and Interpretation: Vertical Analysis 124

Chapter **4** Completing the Accounting Cycle 149

Flow of Accounting Information 150

Financial Statements 152

Income Statement 152

Integrity, Objectivity, and Ethics in Business: CEO's Health? 154

Retained Earnings Statement 154 Balance Sheet 155

International Connection: International Differences 156

Closing Entries 156

Journalizing and Posting Closing Entries 158 Post-Closing Trial Balance 159

Accounting Cycle 162

Illustration of the Accounting Cycle 163

- Step 1. Analyzing and Recording Transactions in the Journal 164
- Step 2. Posting Transactions to the Ledger 164
- Step 3. Preparing an Unadjusted Trial Balance 166
- Step 4. Assembling and Analyzing Adjustment Data 167
- Step 5. Preparing an Optional End-of-Period Spreadsheet 167
- Step 6. Journalizing and Posting Adjusting Entries 167
- Step 7. Preparing an Adjusted Trial Balance 168
- Step 8. Preparing the Financial Statements 168
- Step 9. Journalizing and Posting Closing Entries 170
- Step 10. Preparing a Post-Closing Trial Balance 170

Fiscal Year 173

Business Connection: Choosing a Fiscal Year 174

Financial Analysis and Interpretation: Working Capital and Current Ratio 174

Appendix 1: End-of-Period Spreadsheet (Work Sheet) 176

- Step 1. Enter the Title 176
- Step 2. Enter the Unadjusted Trial Balance 176
- Step 3. Enter the Adjustments 176
- Step 4. Enter the Adjusted Trial Balance 178
- Step 5. Extend the Accounts to the Income
- Statement and Balance Sheet Columns 179 Step 6. Total the Income Statement and Balance
 - Sheet Columns, Compute the Net Income or Net Loss, and Complete the Spreadsheet 180

Preparing the Financial Statements from the Spreadsheet 182

Comprehensive Problem 1 208

Chapter **5** Accounting for Merchandising Businesses 211

Nature of Merchandising Businesses 212

Business Connection: H&R Block Versus the Home Depot 213

Merchandising Transactions 214

Purchases Transactions 214 Sales Transactions 218

Integrity, Objectivity, and Ethics in Business: The Case of the Fraudulent Price Tags 222

Freight 222
Summary: Recording Merchandise Inventory Transactions 225
Dual Nature of Merchandise Transactions 225
Chart of Accounts for a Merchandising Business 227

Sales Taxes and Trade Discounts 227

Business Connection: Sales Taxes 228

Financial Statements for a Merchandising Business 228

Multiple-Step Income Statement 229 Single-Step Income Statement 230 Retained Earnings Statement 231 Balance Sheet 231

The Adjusting and Closing Process 232

Adjusting Entry for Inventory Shrinkage 232 Closing Entries 233

Financial Analysis and Interpretation: Ratio of Net Sales to Assets 234

Integrity, Objectivity, and Ethics in Business: The Cost of Employee Theft 236

Appendix: The Periodic Inventory System 236

Cost of Merchandise Sold Using the Periodic Inventory System 236

- Chart of Accounts Under the Periodic Inventory System 236
- Recording Merchandise Transactions Under the Periodic Inventory System 237
- Adjusting Process Under the Periodic Inventory System 239
- Financial Statements Under the Periodic Inventory System 239
- Closing Entries Under the Periodic Inventory System 239

Comprehensive Problem 2 263

Practice Set: Lawn Ranger Landscaping

This set is a service business operated as a proprietorship. It includes a narrative of transactions and instructions for an optional solution with no debits and credits. This set can be solved manually or with the General Ledger software.

Chapter 6 Inventories 269

Control of Inventory 270

Safeguarding Inventory 270 Reporting Inventory 271

Inventory Cost Flow Assumptions 271

Inventory Costing Methods Under a Perpetual Inventory System 274

First-In, First-Out Method 274 Last-In, First-Out Method 275

International Connection: International Financial Reporting Standards (IFRS) 277

Weighted Average Cost Method 277 Computerized Perpetual Inventory Systems 278

Inventory Costing Methods Under a Periodic Inventory System 278

First-In, First-Out Method 278 Last-In, First-Out Method 279 Weighted Average Cost Method 280

Comparing Inventory Costing Methods 281

Integrity, Objectivity, and Ethics in Business: Where's the Bonus? 283

Reporting Merchandise Inventory in the Financial Statements 283

Valuation at Lower of Cost or Market 283 Valuation at Net Realizable Value 284

Business Connection: Inventory Write-Downs 285

Merchandise Inventory on the Balance Sheet 285 Effect of Inventory Errors on the Financial Statements 285

Financial Analysis and Interpretation: Inventory Turnover and Number of Days' Sales in Inventory 288

Business Connection: Rapid Inventory at Costco 289

Appendix: Estimating Inventory Cost 291

Retail Method of Inventory Costing 291 Gross Profit Method of Inventory Costing 292

Chapter **7** Sarbanes-Oxley, Internal Control, and Cash 317

Sarbanes-Oxley Act of 2002 318

Internal Control 320 Objectives of Internal Control 320

Business Connection: Employee Fraud 320

Elements of Internal Control 320 Control Environment 321 Risk Assessment 322 Control Procedures 322

Integrity, Objectivity, and Ethics in Business: Tips on Preventing Employee Fraud in Small Companies 323

Monitoring 324 Information and Communication 324 Limitations of Internal Control 325

Cash Controls Over Receipts and Payments 325

Control of Cash Receipts 326 Control of Cash Payments 328

Bank Accounts 328

Bank Statement 328 Using the Bank Statement as a Control Over Cash 331

Bank Reconciliation 331

Integrity, Objectivity, and Ethics in Business: Bank Error in Your Favor 335

Special-Purpose Cash Funds 335

Financial Statement Reporting of Cash 336

Financial Analysis and Interpretation: Ratio of Cash to Monthly Cash Expenses 337

Business Connection: Microsoft Corporation 339

Chapter 8 Receivables 361

Classification of Receivables 362

Accounts Receivable 362 Notes Receivable 362 Other Receivables 363

Uncollectible Receivables 363

Direct Write-Off Method for Uncollectible Accounts 363

Allowance Method for Uncollectible Accounts 364

Integrity, Objectivity, and Ethics in Business: Seller Beware 365

Write-Offs to the Allowance Account 365 Estimating Uncollectibles 367

Business Connection: Allowance Percentages Across Companies 367

Comparing Direct Write-Off and Allowance Methods 372

Notes Receivable 373

Characteristics of Notes Receivable 373 Accounting for Notes Receivable 374

Reporting Receivables on the Balance Sheet 376

Financial Analysis and Interpretation: Accounts Receivable Turnover and Number of Days' Sales in Receivables 376

Business Connection: Delta Air Lines 378

Chapter 9 Fixed Assets and Intangible Assets 405

Nature of Fixed Assets 406

Classifying Costs 407 The Cost of Fixed Assets 408 Capital and Revenue Expenditures 409

Integrity, Objectivity, and Ethics in Business: Capital Crime 409

Leasing Fixed Assets 410

Accounting for Depreciation 411

Factors in Computing Depreciation Expense 411 Straight-Line Method 413 Units-of-Output Method 414 Double-Declining-Balance Method 415 Comparing Depreciation Methods 416 Depreciation for Federal Income Tax 417

Business Connection: Depreciating Animals? 417

Revising Depreciation Estimates 418

Disposal of Fixed Assets 419

Discarding Fixed Assets 419 Selling Fixed Assets 420

Natural Resources 421

Intangible Assets 422

Patents 422

International Connection: International Financial Reporting Standards (IFRS) 423

Copyrights and Trademarks 423 Goodwill 423

Financial Reporting for Fixed Assets and Intangible Assets 425

Financial Analysis and Interpretation: Fixed Asset Turnover Ratio 426

Business Connection: Hub-and-Spoke or Point-to-Point? 426

Appendix: Exchanging Similar Fixed Assets 428

Gain on Exchange 428 Loss on Exchange 429

Chapter **10 Current Liabilities** and Payroll 449

Current Liabilities 450

Accounts Payable 450 Current Portion of Long-Term Debt 451 Short-Term Notes Payable 451

Payroll and Payroll Taxes 453

Liability for Employee Earnings 453 Deductions from Employee Earnings 454 Computing Employee Net Pay 456 Liability for Employer's Payroll Taxes 457

Business Connection: The Most You Will Ever Pay 458

Accounting Systems for Payroll and Payroll Taxes 458

Payroll Register 458 Employee's Earnings Record 460 Payroll Checks 461 Computerized Payroll System 462 Internal Controls for Payroll Systems 463

Integrity, Objectivity, and Ethics in Business: \$8 Million for 18 Minutes of Work 463

Employees' Fringe Benefits 464

Vacation Pay 464 Pensions 465 Postretirement Benefits Other than Pensions 466 Current Liabilities on the Balance Sheet 466

Business Connection: General Motors' Pension Problems 467

Contingent Liabilities 467

Probable and Estimable 467 Probable and Not Estimable 468 Reasonably Possible 468 Remote 468

Financial Analysis and Interpretation: Quick Ratio 469

Comprehensive Problem 3 491

Practice Set: Lightning Fitness Equipment

This set is a merchandising business operated as a proprietorship. It includes business documents, and it can be solved manually or with the General Ledger software.

Practice Set: Galas by Jacki

This set includes payroll transactions for a merchandising business operated as a proprietorship. It includes business documents, and it can be solved manually or with the General Ledger software.

Chapter **11** Corporations: Organization, Stock Transactions, and Dividends 497

Nature of a Corporation 498

Characteristics of a Corporation 498 Forming a Corporation 499

Paid-In Capital from Issuing Stock 500

Characteristics of Stock 500 Classes of Stock 501 Issuing Stock 502 Premium on Stock 503 No-Par Stock 503

Business Connection: Google Inc. 504

Accounting for Dividends 505

Cash Dividends 505

International Connection: IFRS for SMES 505

Integrity, Objectivity, and Ethics in Business: The Professor Who Knew Too Much 507 Stock Dividends 507

Treasury Stock Transactions 509

Reporting Stockholders' Equity 510

Stockholders' Equity on the Balance Sheet 510 Reporting Retained Earnings 512 Statement of Stockholders' Equity 513 Reporting Stockholders' Equity for Mornin' Joe 514

Stock Splits 515

Business Connection: Buffett on Stock Splits 515

Financial Analysis and Interpretation: Earnings per Share 516

Practice Set: My Place, House of Décor

This set is a service and merchandising business operated as a corporation. It includes narrative for six months of transactions, which are to be recorded in a general journal. The set can be solved manually or with the General Ledger software.

Practice Set: JP's Tech Solutions

This set is a departmentalized merchandising business operated as a corporation. It includes a narrative of transactions, which are to be recorded in special journals. The set can be solved manually or with the General Ledger software.

Chapter **12 Long-Term Liabilities: Bonds and Notes 541**

Financing Corporations 542

Nature of Bonds Payable 544

Bond Characteristics and Terminology 544 Proceeds from Issuing Bonds 545

Business Connection: U.S. Government Debt 545

Accounting for Bonds Payable 546

Bonds Issued at Face Amount 546 Bonds Issued at a Discount 546 Amortizing a Bond Discount 547 Bonds Issued at a Premium 548 Amortizing a Bond Premium 549

Business Connection: General Motors Bonds 550 Bond Redemption 551

Installment Notes 552

Issuing an Installment Note 552 Annual Payments 552

Integrity, Objectivity, and Ethics in Business: Liar's Loans 554

Reporting Long-Term Liabilities 554

Financial Analysis and Interpretation: Number of Times Interest Charges Are Earned 555

Appendix 1: Present Value Concepts and Pricing Bonds Payable 556

Present Value Concepts 557 Pricing Bonds 559

Appendix 2: Effective Interest Rate Method of Amortization 560

Amortization of Discount by the Interest Method 561 Amortization of Premium by the Interest Method 562

Chapter **13** Investments and Fair Value Accounting 583

Why Companies Invest 584

Investing Cash in Current Operations 584 Investing Cash in Temporary Investments 585 Investing Cash in Long-Term Investments 585

Accounting for Debt Investments 585

Purchase of Bonds 586 Interest Revenue 586 Sale of Bonds 587

Accounting for Equity Investments 588

Less Than 20% Ownership 588 Between 20%–50% Ownership 590 More Than 50% Ownership 592

Business Connection: Apple's Entrance to Streaming Music 593

Valuing and Reporting Investments 593

Trading Securities 593

Integrity, Objectivity, and Ethics in Business: Loan Loss Woes 595

Available-for-Sale Securities 595 Held-to-Maturity Securities 597 Summary 597

Business Connection: Warren Buffett: The Sage of Omaha 599

Fair Value Accounting 600

Trend to Fair Value Accounting 600 Effect of Fair Value Accounting on the Financial Statements 601

Financial Analysis and Interpretation: Dividend Yield 601

Appendix: Comprehensive Income 602

Comprehensive Problem 4 625

Financial Statements for Mornin' Joe 629

Mornin' Joe International 632

Chapter **14** Statement of Cash Flows 641

Reporting Cash Flows 642

Cash Flows from Operating Activities 643 Cash Flows from Investing Activities 644 Cash Flows from Financing Activities 645 Noncash Investing and Financing Activities 645 No Cash Flow per Share 645

Statement of Cash Flows—The Indirect Method 646

Retained Earnings 647 Adjustments to Net Income 647

Business Connection: Cash Crunch! 650

Integrity, Objectivity, and Ethics in Business: Credit Policy and Cash Flow 651

Dividends 652 Common Stock 653 Bonds Payable 653 Building 654 Land 654 Preparing the Statement of Cash Flows 655

Statement of Cash Flows—The Direct Method 656

Cash Received from Customers 656 Cash Payments for Merchandise 657 Cash Payments for Operating Expenses 658 Gain on Sale of Land 658 Interest Expense 658 Cash Payments for Income Taxes 659 Reporting Cash Flows from Operating Activities— Direct Method 659

International Connection: IFRS for Statement of Cash Flows 660

Financial Analysis and Interpretation: Free Cash Flow 661

Appendix: Spreadsheet (Work Sheet) for Statement of Cash Flows—The Indirect Method 662

Analyzing Accounts 663 Retained Earnings 664 Other Accounts 664 Preparing the Statement of Cash Flows 665

Chapter **15** Financial Statement Analysis 697

Basic Analytical Methods 698

Horizontal Analysis 698 Vertical Analysis 701 Common-Sized Statements 702 Other Analytical Measures 703

Liquidity and Solvency Analysis 703

Current Position Analysis 704 Accounts Receivable Analysis 706 Inventory Analysis 707 Ratio of Fixed Assets to Long-Term Liabilities 709 Ratio of Liabilities to Stockholders' Equity 709 Number of Times Interest Charges Are Earned 710

Profitability Analysis 711

Ratio of Net Sales to Assets 711 Rate Earned on Total Assets 712 Rate Earned on Stockholders' Equity 713 Rate Earned on Common Stockholders' Equity 713 Earnings per Share on Common Stock 715 Price-Earnings Ratio 716 Dividends per Share 716 Dividend Yield 717 Summary of Analytical Measures 717

Integrity, Objectivity, and Ethics in Business: Chief Financial Officer Bonuses 719

Corporate Annual Reports 719

Management Discussion and Analysis 719 Report on Internal Control 719 Report on Fairness of the Financial Statements 719

Integrity, Objectivity, and Ethics in Business: Buy Low, Sell High 720

Appendix: Unusual Items on the Income Statement 720

Unusual Items Affecting the Current Period's Income Statement 720

Unusual Items Affecting the Prior Period's Income Statement 722

Nike, Inc., Problem 748

Appendix A: Interest Tables A-2

Appendix B: Nike B-1

Appendix C: International Financial Reporting Standards C-1

Appendix D: Reversing Entries (online) Visit the companion Web site at www.cengagebrain.com.

Appendix E: Special Journals and Subsidiary Ledgers (online)

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Glossary G-1

Subject Index I-1

Company Index I-12

WARREN REEVE DUCHAC

Corporate Financial Accounting



Introduction to Accounting and Business

Twitter

When two teams pair up for a game of football, there is often a lot of noise. The band plays, the fans cheer, and fireworks light up the scoreboard. Obviously, the fans are committed and care about the outcome of the game. Just like fans at a football game, the owners of a business want their business to "win" against their competitors in the marketplace. While having your football team win can be a source of pride, winning in the marketplace goes beyond pride and has many tangible benefits. Companies that are winners are better able to serve customers,

provide good jobs for employees, and make money for their owners.

Twitter is one of the most visible companies on the Internet. It provides a real-time information network where members can post messages, called Tweets, of up to 140 characters for free. Millions post Tweets every day throughout the world.

Do you think Twitter is a successful company? Does it make money? How would you know? Accounting helps to answer these questions.

This textbook introduces you to accounting, the language of business. Chapter 1 begins by discussing what a business is,

how it operates, and the role that accounting plays.



	Learning Objectives	
After s	tudying this chapter, you should be able to:	Example Exercises
	Describe the nature of a business and the role of accounting and ethics in business. Nature of Business and Accounting Types of Businesses Role of Accounting in Business Role of Ethics in Accounting and Business Opportunities for Accountants	
2	Summarize the development of accounting principles and relate them to practice. Generally Accepted Accounting Principles Business Entity Concept Cost Concept	EE 1-1
ОВЈ	State the accounting equation and define each element of the equation. The Accounting Equation	EE 1-2
	Describe and illustrate how business transactions can be recorded in terms of the resulting change in the elements of the accounting equation. Business Transactions and the Accounting Equation	EE 1-3
5	Describe the financial statements of a corporation and explain how they interrelate. Financial Statements Income Statement Retained Earnings Statement Balance Sheet Statement of Cash Flows Interrelationships Among Financial Statements	EE 1-4 EE 1-5 EE 1-6 EE 1-7
6	Describe and illustrate the use of the ratio of liabilities to stockholders' equity in evaluating a company's financial condition. Financial Analysis and Interpretation: Ratio of Liabilities to Stockholders' Equity At a Glar	EE 1-8 ICE 1 Page 22



Describe the nature of business and the

role of accounting and ethics in business.

Nature of Business and Accounting

A **business**¹ is an organization in which basic resources (inputs), such as materials and labor, are assembled and processed to provide goods or services (outputs) to customers. Businesses come in all sizes, from a local coffee house to **Starbucks**, which sells over \$10 billion of coffee and related products each year.

The objective of most businesses is to earn a **profit**. Profit is the difference between the amounts received from customers for goods or services and the amounts paid for the inputs used to provide the goods or services. This text focuses on businesses operating to earn a profit. However, many of the same concepts and principles also apply to not-for-profit organizations such as hospitals, churches, and government agencies.

Types of Businesses

Three types of businesses operating for profit include service, merchandising, and manufacturing businesses. Some examples of each type of business are given below.

Service businesses provide services rather than products to customers. Delta Air Lines (transportation services) The Walt Disney Company (entertainment services)

1 A complete glossary of terms appears at the end of the text.

Merchandising businesses sell products they purchase from other businesses to customers.

Walmart (general merchandise) Amazon.com (Internet books, music, videos)

Manufacturing businesses change basic inputs into products that are sold to customers.

Ford Motor Co. (cars, trucks, vans) Dell, Inc. (personal computers)

Role of Accounting in Business

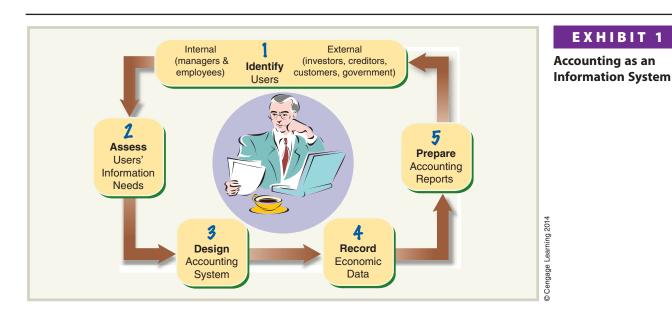
The role of accounting in business is to provide information for managers to use in operating the business. In addition, accounting provides information to other users in assessing the economic performance and condition of the business.

Thus, **accounting** can be defined as an information system that provides reports to users about the economic activities and condition of a business. You could think of accounting as the "language of business." This is because accounting is the means by which businesses' financial information is communicated to users.

The process by which accounting provides information to users is as follows:

- 1. Identify users.
- 2. Assess users' information needs.
- 3. Design the accounting information system to meet users' needs.
- 4. Record economic data about business activities and events.
- 5. Prepare accounting reports for users.

As illustrated in Exhibit 1, users of accounting information can be divided into two groups: internal users and external users.



Internal users of accounting information include managers and employees. These users are directly involved in managing and operating the business. The area of accounting that provides internal users with information is called **managerial accounting**, or **management accounting**.

The objective of managerial accounting is to provide relevant and timely information for managers' and employees' decision-making needs. Oftentimes, such information is sensitive and is not distributed outside the business. Examples of sensitive information might include information about customers, prices, and plans to Note: Accounting is an information system that provides reports to users about the economic activities and condition of a business. expand the business. Managerial accountants employed by a business are employed in **private accounting**.

External users of accounting information include investors, creditors, customers, and the government. These users are not directly involved in managing and operating the business. The area of accounting that provides external users with information is called **financial accounting**.

The objective of financial accounting is to provide relevant and timely information for the decision-making needs of users outside of the business. For example, financial reports on the operations and condition of the business are useful for banks and other creditors in deciding whether to lend money to the business. **General-purpose financial statements** are one type of financial accounting report that is distributed to external users. The term *general-purpose* refers to the wide range of decision-making needs that these reports are designed to serve. Later in this chapter, general-purpose financial statements are described and illustrated.

Role of Ethics in Accounting and Business

The objective of accounting is to provide relevant, timely information for user decision making. Accountants must behave in an ethical manner so that the information they provide users will be trustworthy and, thus, useful for decision making. Managers and employees must also behave in an ethical manner in managing and operating a business. Otherwise, no one will be willing to invest in or loan money to the business.

Ethics are moral principles that guide the conduct of individuals. Unfortunately, business managers and accountants sometimes behave in an unethical manner. Many of the managers of the companies listed in Exhibit 2 engaged in accounting or business fraud. These ethical violations led to fines, firings, and lawsuits. In some cases, managers were criminally prosecuted, convicted, and sent to prison.

Company	Nature of Accounting or Business Fraud	Result
Computer Associates International, Inc.	Fraudulently inflated its financial results.	CEO and senior executives indicted. Five executives pled guilty. \$225 million fine.
Enron	Fraudulently inflated its financial results.	Bankrupcty. Senior executives criminally convicted. Over \$60 billion in stock market losses.
HealthSouth	Overstated performance by \$4 billion in false entries.	Senior executives criminally convicted.
Qwest Communications International, Inc.	Improperly recognized \$3 billion in false receipts.	CEO and six other executives criminally convicted of "massive financial fraud." \$250 million SEC fine.
Xerox Corporation	Recognized \$3 billion in revenue prior to when it should have been recorded.	\$10 million fine to SEC. Six executives forced to pay \$22 million.

EXHIBIT 2 Accounting and Business Frauds

What went wrong for the managers and companies listed in Exhibit 2? The answer normally involved one or both of the following two factors:

Failure of Individual Character. An ethical manager and accountant is honest and fair. However, managers and accountants often face pressures from supervisors to meet company and investor expectations. In many of the cases in Exhibit 2, managers and accountants justified small ethical violations to avoid such pressures. However, these small violations became big violations as the company's financial problems became worse.

Culture of Greed and Ethical Indifference. By their behavior and attitude, senior managers set the company culture. In most of the companies listed in Exhibit 2, the senior managers created a culture of greed and indifference to the truth.

As a result of the accounting and business frauds shown in Exhibit 2, Congress passed new laws to monitor the behavior of accounting and business. For example, the **Sarbanes-Oxley Act of 2002 (SOX)** was enacted. SOX established a new oversight body for the accounting profession called the **Public Company Accounting Oversight Board (PCAOB)**. In addition, SOX established standards for independence, corporate responsibility, and disclosure.

How does one behave ethically when faced with financial or other types of pressure? Guidelines for behaving ethically are shown in Exhibit 3.²

- 1. Identify an ethical decision by using your personal ethical standards of honesty and fairness.
- 2. Identify the consequences of the decision and its effect on others.
- 3. Consider your obligations and responsibilities to those who will be affected by your decision.
- 4. Make a decision that is ethical and fair to those affected by it.

Integrity, Objectivity, and Ethics in Business

BERNIE MADOFF

In June 2009, Bernard L. "Bernie" Madoff was sentenced to 150 years in prison for defrauding thousands of investors in one of the biggest frauds in American history. Madoff's fraud started several decades earlier when he began a "Ponzi scheme" in his investment management firm, Bernard L. Madoff Investment Securities LLC.

In a Ponzi scheme, the investment manager uses funds received from new investors to pay a return to existing investors, rather than basing investment returns on the fund's actual performance. As long as the investment manager is able to attract new investors, he or she will have new funds to pay existing investors and continue the fraud. While most Ponzi schemes collapse quickly when the investment manager runs out of new investors, Madoff's reputation, popularity, and personal contacts provided a steady stream of investors, which allowed the fraud to survive for decades.

Opportunities for Accountants

Numerous career opportunities are available for students majoring in accounting. Currently, the demand for accountants exceeds the number of new graduates entering the job market. This is partly due to the increased regulation of business caused by the accounting and business frauds shown in Exhibit 2. Also, more and more businesses have come to recognize the importance and value of accounting information.

As indicated earlier, accountants employed by a business are employed in private accounting. Private accountants have a variety of possible career options within a company. Some of these career options are shown in Exhibit 4 along with their

2 Many companies have ethical standards of conduct for managers and employees. In addition, the Institute of Management Accountants and the American Institute of Certified Public Accountants have professional codes of conduct.

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E X H I B I T 3 Guidelines for Ethical Conduct



EXHIBIT 4

Accounting Career Paths and Salaries

Accounting Career Track	Description	Career Options	Annual Starting Salaries*	Certification
Private Accounting	Accountants employed by companies, government, and not-for-profit entities.	Bookkeeper	\$38,500	
		Payroll clerk	\$37,000	Certified Payroll Professional (CPP)
		General accountant	\$44,625	
		Budget analyst	\$47,250	
		Cost accountant	\$46,625	Certified Management Accountant (CMA)
		Internal auditor	\$51,875	Certified Internal Auditor (CIA)
		Information technology auditor	\$60,750	Certified Information Systems Auditor (CISA)
Public Accounting	Accountants employed individually or within a public accounting firm in tax or audit services.	Local firms	\$47,313	Certified Public Accountant (CPA)
		National firms	\$57,250	Certified Public Accountant (CPA)

Source: Robert Half 2012 U.S. Salary Guide (Finance and Accounting), Robert Half International, Inc. (http://www.rhi.com/salaryguides) *Mean salaries of a reported range. Private accounting salaries are reported for large companies. Salaries may vary by region.

starting salaries. Accountants who provide audit services, called auditors, verify the accuracy of financial records, accounts, and systems. As shown in Exhibit 4, several private accounting careers have certification options.

Accountants and their staff who provide services on a fee basis are said to be employed in **public accounting**. In public accounting, an accountant may practice as an individual or as a member of a public accounting firm. Public accountants who have met a state's education, experience, and examination requirements may become **Certified Public Accountants (CPAs)**. CPAs typically perform general accounting, audit, or tax services. As can be seen in Exhibit 4, CPAs have slightly better starting salaries than private accountants. Career statistics indicate, however, that these salary differences tend to disappear over time.

Because all functions within a business use accounting information, experience in private or public accounting provides a solid foundation for a career. Many positions in industry and in government agencies are held by individuals with accounting backgrounds.



Generally Accepted Accounting Principles

If a company's management could record and report financial data as it saw fit, comparisons among companies would be difficult, if not impossible. Thus, financial accountants follow **generally accepted accounting principles (GAAP)** in preparing reports. These reports allow investors and other users to compare one company to another.

Accounting principles and concepts develop from research, accepted accounting practices, and pronouncements of regulators. Within the United States, the **Financial Accounting Standards Board (FASB)** has the primary responsibility for developing accounting principles. The FASB publishes *Statements of Financial Accounting Standards* as well as *Interpretations* of these Standards. In addition, the **Securities and Exchange Commission (SEC)**, an agency of the U.S. government, has authority over the accounting and financial disclosures for companies whose shares of ownership (stock) are traded and sold to the public. The SEC normally accepts the accounting principles set forth by the FASB. However, the SEC may issue *Staff Accounting Bulletins* on accounting matters that may not have been addressed by the FASB.

Many countries outside the United States use generally accepted accounting principles adopted by the **International Accounting Standards Board (IASB)**. The IASB issues *International Financial Reporting Standards (IFRSs)*. Differences currently exist between FASB and IASB accounting principles. However, the FASB and IASB are working together to reduce and eliminate these differences into a single set of accounting principles. Such a set of worldwide accounting principles would help facilitate investment and business in an increasingly global economy.

In this chapter and text, accounting principles and concepts are emphasized. It is through this emphasis on the "why" as well as the "how" that you will gain an understanding of accounting.

IFRS

International 😽 Connection

INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

IFRS are considered to be more "principles-based" than U.S. GAAP, which is considered to be more "rules-based." For example, U.S. GAAP consists of approximately 17,000 pages, which include numerous industry-specific accounting rules. In contrast, IFRS allow more judgment in deciding how business transactions are recorded. Many believe that the strong regulatory and litigation environment in the United States is the cause for the more rules-based GAAP approach. Regardless, IFRS and GAAP share many common principles.*

*Differences between U.S. GAAP and IFRS are further discussed and illustrated in Appendix C.

Business Entity Concept

The **business entity concept** limits the economic data in an accounting system to data related directly to the activities of the business. In other words, the business is viewed as an entity separate from its owners, creditors, or other businesses. For example, the accountant for a business with one owner would record the activities of the business only and would not record the personal activities, property, or debts of the owner.

A business entity may take the form of a proprietorship, partnership, corporation, or limited liability company (LLC). Each of these forms and their major characteristics are listed below.

Note:

Under the business entity concept, the activities of a business are recorded separately from the activities of its owners, creditors, or other businesses.

Form of Business Entity	Characteristics
Proprietorship is owned by one individual.	 70% of business entities in the United States. Easy and cheap to organize. Resources are limited to those of the owner. Used by small businesses.
artnership is owned by two or more ndividuals.	 10% of business organizations in the United States (combined with limited liability companies). Combines the skills and resources of more than one person.
prporation is organized under state federal statutes as a separate legal xable entity.	 Generates 90% of business revenues. 20% of the business organizations in the United States. Ownership is divided into shares called <i>stock</i>. Can obtain large amounts of resources by issuing stock. Used by large businesses.
mited liability company (LLC) ombines the attributes of a artnership and a corporation.	 10% of business organizations in the United States (combined with partnerships). Often used as an alternative to a partnership. Has tax and legal liability advantages for owners.

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See Appendix C for more information.

IFRS

IFRS

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The three types of businesses discussed earlier—service, merchandising, and manufacturing—may be organized as proprietorships, partnerships, corporations, or limited liability companies. Because of the large amount of resources required to operate a manufacturing business, most manufacturers such as Ford Motor Company are corporations. Most large retailers such as Walmart and Home Depot are also corporations. Companies organized as corporations often include *Inc.* as part of their name to indicate that they are incorporated. For example, Apple's legal name is Apple Inc.

Cost Concept

Under the **cost concept**, amounts are initially recorded in the accounting records at their cost or purchase price. To illustrate, assume that Aaron Publishers purchased the following building on February 20, 2012, for \$150,000:

Price listed by seller on January 1, 2012	\$160,000
Aaron Publishers' initial offer to buy on January 31, 2012	140,000
Purchase price on February 20, 2012	150,000
Estimated selling price on December 31, 2014	220,000
Assessed value for property taxes, December 31, 2014	190,000

Under the cost concept, Aaron Publishers records the purchase of the building on February 20, 2012, at the purchase price of \$150,000. The other amounts listed above have no effect on the accounting records.

The fact that the building has an estimated selling price of \$220,000 on December 31, 2014, indicates that the building has increased in value. However, to use the \$220,000 in the accounting records would be to record an illusory or unrealized profit. If Aaron Publishers sells the building on January 9, 2016, for \$240,000, a profit of \$90,000 (\$240,000 - \$150,000) is then realized and recorded. The new owner would record \$240,000 as its cost of the building.

The cost concept also involves the objectivity and unit of measure concepts. The **objectivity concept** requires that the amounts recorded in the accounting records be based on objective evidence. In exchanges between a buyer and a seller, both try to get the best price. Only the final agreed-upon amount is objective enough to be recorded in the accounting records. If amounts in the accounting records were constantly being revised upward or downward based on offers, appraisals, and opinions, accounting reports could become unstable and unreliable.

The **unit of measure concept** requires that economic data be recorded in dollars. Money is a common unit of measurement for reporting financial data and reports.

Example Exercise 1-1 Cost Concept

On August 25, Gallatin Repair Service extended an offer of \$125,000 for land that had been priced for sale at \$150,000. On September 3, Gallatin Repair Service accepted the seller's counteroffer of \$137,000. On October 20, the land was assessed at a value of \$98,000 for property tax purposes. On December 4, Gallatin Repair Service was offered \$160,000 for the land by a national retail chain. At what value should the land be recorded in Gallatin Repair Service's records?

Follow My Example 1-1

\$137,000. Under the cost concept, the land should be recorded at the cost to Gallatin Repair Service.

Practice Exercises: PE 1-1A, PE 1-1B



equation and define each element of the equation.

The Accounting Equation

The resources owned by a business are its **assets**. Examples of assets include cash, land, buildings, and equipment. The rights or claims to the assets are divided into two types: (1) the rights of creditors and (2) the rights of owners. The rights of creditors are the debts of the business and are called **liabilities**. The rights of the owners are



called stockholders' equity for a corporation and owner's equity for a proprietorship, partnership, or limited liability company. Throughout this text, we use the corporate form of business. However, most of the concepts and principles described and illustrated also apply to proprietorships, partnerships, and limited liability companies.

The following equation shows the relationship among assets, liabilities, and stockholders' equity:

Assets = Liabilities + Stockholders' Equity

This equation is called the accounting equation. Liabilities usually are shown before stockholders' equity in the accounting equation because creditors have first rights to the assets.

Given any two amounts, the accounting equation may be solved for the third unknown amount. To illustrate, if the assets owned by a business amount to \$100,000 and the liabilities amount to \$30,000, the stockholders' equity is equal to \$70,000, as shown below.

> Stockholders' Equity Assets – Liabilities = \$100,000 - \$30,000 \$70,000



You're A Star is a motivational consulting business. At the end of its accounting period, December 31, 2013, You're A Star has assets of \$800,000 and liabilities of \$350,000. Using the accounting equation, determine the following amounts:

- a. Stockholders' equity as of December 31, 2013.
- b. Stockholders' equity as of December 31, 2014, assuming that assets increased by \$130,000 and liabilities decreased by \$25,000 during 2014.

Follow My Example 1-2

Assets = Liabilities + Stockholders' Equity a.

\$800,000 = \$350,000 + Stockholders' Equity

Stockholders' Equity = \$450,000

b. First, determine the change in stockholders' equity during 2014 as follows:

Assets = Liabilities + Stockholders' Equity

130,000 = -25,000 +Stockholders' Equity

Stockholders' Equity = \$155,000

Next, add the change in stockholders' equity during 2014 to the stockholders' equity on December 31, 2013 to arrive at stockholders' equity on December 31, 2014, as shown below.

Stockholders' Equity on December 31, 2014 = \$450,000 + \$155,000 = \$605,000

Practice Exercises: PE 1-2A, PE 1-2B

Business Transactions and the Accounting Equation

Paying a monthly bill, such as a telephone bill of \$168, affects a business's financial condition because it now has less cash on hand. Such an economic event or condition that directly changes an entity's financial condition or its results of operations is a business transaction. For example, purchasing land for \$50,000 is a business transaction. In contrast, a change in a business's credit rating does not directly affect cash or any other asset, liability, or stockholders' equity amount.

All business transactions can be stated in terms of changes in the elements of the accounting equation. How business transactions affect the accounting equation can be illustrated by using some typical transactions. As a basis for illustration, a business organized by Chris Clark is used.



illustrate how business transactions can be recorded in terms of the resulting change in the elements of the accounting equation.

Note:

All business transactions can be stated in terms of changes in the elements of the accounting equation.

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